

PULSIONS Certification Process

The purpose of this document is to inform you about your certification process for the PULSIONS tool. This process comprises four stages:

1. the creation, by us, of your personal PULSIONS profile if you do not already have one
2. your basic training
3. the creation, by you, of your first three individual PULSIONS profiles
4. feedback and validation of your skills

At the end of this process, you will be awarded certification on PULSIONS. You will be entitled to use the tool independently.

The price list is given at the end of this document.

1. Creating your personal PULSIONS profile

If you already have your PULSIONS profile, step 1 is considered to have been completed; you will then begin your certification process at step 2.

Course

- an invitation to complete the PULSIONS questionnaire will be sent to you by e-mail
- you will complete the PULSIONS questionnaire (30 to 45 minutes); once you have completed it, we will be automatically notified
- the results of the questionnaire will be presented to you during a one-to-one interview lasting around two hours; this will be a 'contextualised' presentation, making a concrete link with your professional environment and your actual personal situation.
- at the end of this first stage, you will be invoiced for 50% of the price (see attached price list); this deposit must be paid before the basic training course (stage 2).

2. Basic training

At the end of **two days of training**:

- you will have developed a facility for interpreting and reproducing individual PULSIONS profiles, with particular reference to:
 - the fundamental impulse(s)
 - context-dependent activation of behaviour
 - resistance to stress and management of pressure and tension
 - the switching effect and sensitivity to breakage
- you will know how to use PULSIONS in your own activities
- you will be proficient in WEB PULSIONS software, with which you will be able to work independently

3. Creation of your first three individual PULSIONS profiles

At the end of this stage:

- you will have integrated the PULSIONS tool into your work processes
- you will have produced your first PULSIONS profiles independently
- you'll be ready to obtain your PULSIONS certification (step 4)

4. Using PULSIONS in your professional context and validating skills

At the end of the **third day**:

- you will have gained experience
- we'll be sure of your theoretical and practical skills
- you will normally succeed in obtaining your definitive PULSIONS certification

Course

- we'll discuss your first concrete experiences and consolidate your knowledge and know-how about PULSIONS
- you will then answer a questionnaire designed to validate your skills on PULSIONS, the pass mark being set at 80% of correct answers. If you fail, you will have to sit the exam again at a future session.

PULSIONS Management SA reserves the right to refuse, exceptionally, the certification to a person who would not manage to acquire knowledge and know-how necessary to use PULSIONS in an autonomous way.

In this case, the 50% deposit paid at the start of your course will be retained, and the balance will not be invoiced.

The 50% deposit also remains the property of PULSIONS Management SA if the person withdraws during the process.

Dates, Venue and Price List

Duration and location of courses

The PULSIONS course takes place over three days:

- Two consecutive days to master PULSIONS
- A third day planned after the completion of your first three PULSIONS profiles in your professional environment

It can be envisaged in the premises of our partner PULSIONS based in France or in the customer's premises. In the latter case, our trainer's travel and accommodation expenses are at the customer's expense.

Training dates

The dates of the training courses are set by agreement with the people wishing to be certified on the PULSIONS tool.

Price list

All invoices are payable within 30 days.

PULSIONS certification per person (excl. VAT) EUR 4'500.00

Once certified, PULSIONS questionnaires can be purchased in packs of:

(unit price incl. VAT, depending on quantity)

1	questionnaire	EUR	190.00
5	questionnaires	EUR	185.00
10	questionnaires	EUR	180.00
20	questionnaires	EUR	175.00
50	questionnaires	EUR	165.00
100	questionnaires	EUR	155.00
200	questionnaires	EUR	140.00

The cost of certification is one-off and covers:

- The training itself
- The creation of a secure server space enabling you to work and process your questionnaires from anywhere at any time
- The help desk if you need help interpreting an unusual profile or if you have any questions about PULSIONS.

Apart from the cost of certification and the purchase of questionnaires, you will not be charged for any other services.